



RATES KANAAL Z / CANAL Z

SPOT PACKAGES

In EUR, rates without VAT and production costs.

FREQUENCY PACKAGES •

KANAAL Z + CANAL Z PREMIUM PACKAGE STAND ALONE / DAYS INCL. ACTIVATION DISCOUNT

MIN. N° OF WEEKS	PROMO	YOUR OFFER ON KZ+CZ
1 week	5 + 2	€ 15,400
2 weeks	10 + 5	€ 26,050
3 weeks	15 + 6	€ 36,960
4 weeks	20 + 8	€ 46,200

INDEX

Index voor andere spotlengte (30": 100%)						
5": 50%	15": 70%	25": 95%	35": 115%	45": 145%	55": 170%	
10": 50%	20": 85%	30": 100%	40": 130%	50": 160%	60": 180%	

INDEX PER MONTH

Jan: 90	March: 100	May: 120	Jul: 80	Sep: 100	Nov: 110
Feb: 90	Apr: 110	Jun: 100	Aug: 80	Oct: 120	Dec: 100

DISCOUNTS & BONUSES

Growth @	bonus	10%
Governmental non-profit	discount	30%
Collegial 4	discount	15%
Fairs	discount	20%
Humanitarian	discount	50%
Welcome	bonus	10%
New Product	bonus	10% (not compatible with Growth & Welcome)
Sale/Open House	discount	20%

EXTRA

Preferential position: 20%

Multiple adverts: 5% (Twin) - 10% (Triplet) - 15% (Quadruplet)

Specific context: 20% Extra Brands: 15% (1-2) - 20% (3-4)

• index not included.

growth from 25% vs. budget 2017.

Films, books, music.

Deadline reservation: 10 working days prior to broadcast. Deadline material: 5 working days prior to broadcast.

Roularta Media Group and Transfer cannot be held responsible if this deadline is not respected.

CONTACT

LAETITIA DE DYCKER, HEAD OF SALES, TRANSFER

M +32 474 62 08 41, <u>laetitia@mytransfer.be</u>

BILLBOARDS

In EUR, rates without VAT and production costs.

AD SPACE AROUND 'Z-BEURS'

FORMULA

• Billboard before and after Z-Beurs MEDIA VALUE: € 48,000 · Package offering 1 month visibility • On air: each working day YOUR RATE • Visibility in the loop: 20 broadcasts a day/per billboard/per channel -33% = € 32,160 • 2 billboards, 20x/day, 1 month

AD SPACE AROUND 'BUY&SELL'

FORMULA

- Billboard before and after Buy&Sell
- Package for 3 months visibility
- On air: each Wednesday
- Visibility in the loop: 20 broadcasts a day/per billboard/per channel
- 2 billboards, 1x/week, 3 months

MEDIA VALUE: € 31,200

YOUR RATE -25% = € 23,400

Deadline reservation: 10 working days prior to broadcast. **Deadline material**: 5 working days prior to broadcast.

Roularta Media Group cannot be held responsible if this deadline is not respected.



RATES KANAAL Z / CANAL Z

BUSINESS BRANDING

VALID FROM 01/01/2018

In EUR, rates without VAT.

CONCEPT

- The advertiser has a unique medium for presenting his services and products to the viewer via an advertorial.
- Business Branding becomes property of the advertiser.
- Business Branding may be retransmitted.
- Business Branding: 1.5 min., 2 min. or 3 min.

RATE	FORMULA BUSINESS BRANDING	NUMBER OF DAYS	MEDIA SPACE	PRODUCTION
	1 broadcast of 1.5 min.	1 day	4,200	2,550*
	1 broadcast of 2 min.	1 day	5,600	3,050*
	1 broadcast of 3 min.	1 day	8,400	3,550*

- * No agency fee on the production cost.
- Frequency DISCOUNT (only on media space)
- 2 bookings: -7% 3 bookings: -10% 4 bookings: -15%

Rebroadcasts:

• Second broadcast of the same production: -25% • Third and next broadcasts of the same production: -50%

Visibility in the loop: 20 loops a day, per channel.

Deadlines: if production by Kanaal Z / Canal Z: 20 working days prior to broadcast.**

- If delivered according to our technical specifications: 10 working days prior to broadcast.
- Deadline material: 5 working days prior to broadcast.

Rate per language on demand.

Z-POINTER

VALID FROM 01/01/2018

In EUR, rates without VAT.

CONCEPT

- Fixed format of four minutes including billboard/intro-outro with three minutes 'core'.
- Emphasis on informative character, no initial or direct inducement for purchase or rental of goods and services, commending services or products.
- Format is made by KZ / CZ; one-to-one interview.
- Recording on location or in the studio, vertical or horizontal planning.

RATE	FORMULA Z-POINTER	NUMBER OF CAPSULES	NUMBER OF DAYS	MEDIA SPACE	PRODUCTION
	Z-Pointer light in studio	20 (10/channel)	10 days	24,000	13,000
	Z-Pointer light on location	16 (8/channel)	8 days	19,200	17,800
	Z-Pointer miniseries in studio	10 (5/channel)	5 days (Mon-Fri)	19,200	6,500
	Z-Pointer medium	16 (8/channel)	6 days	32,000	18,000*
	Z-Pointer heavy	16 (8/channel)	6 days	32,000	28,000*

^{*} No agency fee on the production cost.

Visibility in the loop: 20 loops a day, per channel.

Deadlines: deadline reservation: 30 working days prior to broadcast/deadline material: 5 working days prior to broadcast.**

Rate per language on demand.

Z-COCKTAIL

VALID FROM 01/01/2018

In EUR, rates without VAT.

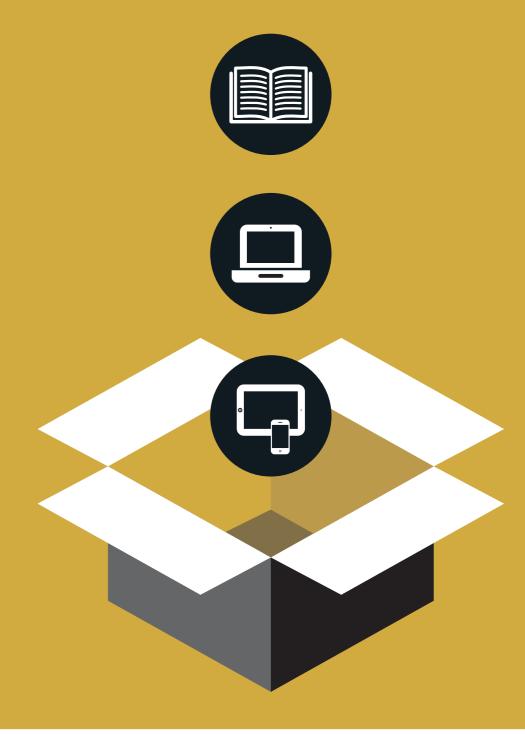
CONCEPT	 Report of events, seminars & fairs or company celebrations, interview style. Made by Kanaal Z / Canal Z. 					
RATE	FORMULA Z-COCKTAIL	NUMBER OF DAYS	MEDIA SPACE	PRODUCTION		
	1 broadcast of 1.5 min.	1 day	2,100	2,500*		
	1 broadcast of 2 min.	1 day	2,800	3,000*		
	1 broadcast of 3 min.	1 day	4,200	3,500*		

^{*} No agency fee on the production cost.

Visibility in the loop: 20 loops a day, per channel.

Deadlines: deadline reservation: 10 working days prior to broadcast.**

Rate per language on demand



OUR PREMIUM PACKAGES

for your optimised mediaplan!

WWW.ROULARTAMEDIA.BE

^{**}Roularta Media Group cannot be held responsible if this deadline is not respected.